



A top-down and bottom-up approach to User Centric maturity at scale

The UX sandwich



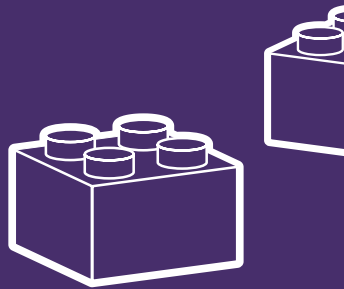
Vasileios Xanthopoulos

Lead UX Designer @ The LEGO Group



ENTERPRISE

User Experience





A little bit of
history...





The year is 2015

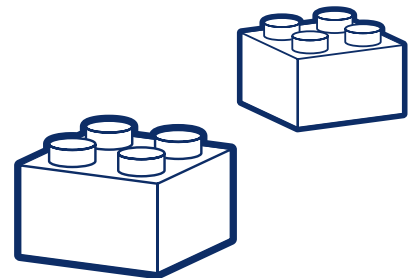
User Experience is unknown territory in IT

Executive support is very limited

Development is technology and system centric

Silos

No real business & no user requirements

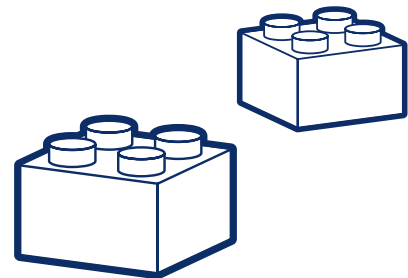




The year is 2015

Very one-sided relationship between IT and the business

If we are involved, it is usually very late





Mostly, we are just doing
this...





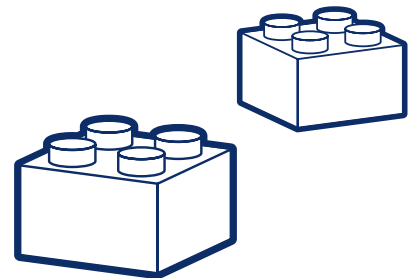
From 2015-2018

Fight every step of the way

LEGO Wide personas are implemented

300 IT colleagues participating in UX mindset training

We slowly see a slow push for UX involvement...





Problem

Miss the forest for the trees

Caught up in projects

No mission / vision

No strategy





The UX Reboot

Cleared our calendars for 3 weeks

Detach and look at the big picture

Run the department as a business

"Designed" our vision

Service design our service offering



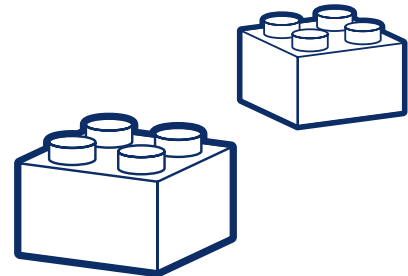
The year is 2019

We have varying levels of executive buy-in

Product teams with varying degrees of UX understanding

Higher demand for UX work

We get more resource



The Problem



Products in
Business Technology

~400

UX Designers / Researcher
In house

7





Challenges

Limited capacity

Focus on small no of products with the highest RoI

Inferior UX in other areas of the portfolio

Missed opportunities

"Problem displacement"

Leadership decisions affect UX

Disrupting status quo from the outside-in





So How Might We...

Leverage the executive support that we have in a more impactful way?

"It is time to put our money where our mouth is..."

Ensure UX is not an afterthought when decisions are made on a leadership level?

Support as many different product teams as possible, at a satisfactory level?

Increase the User Centric mindset organically, from within?

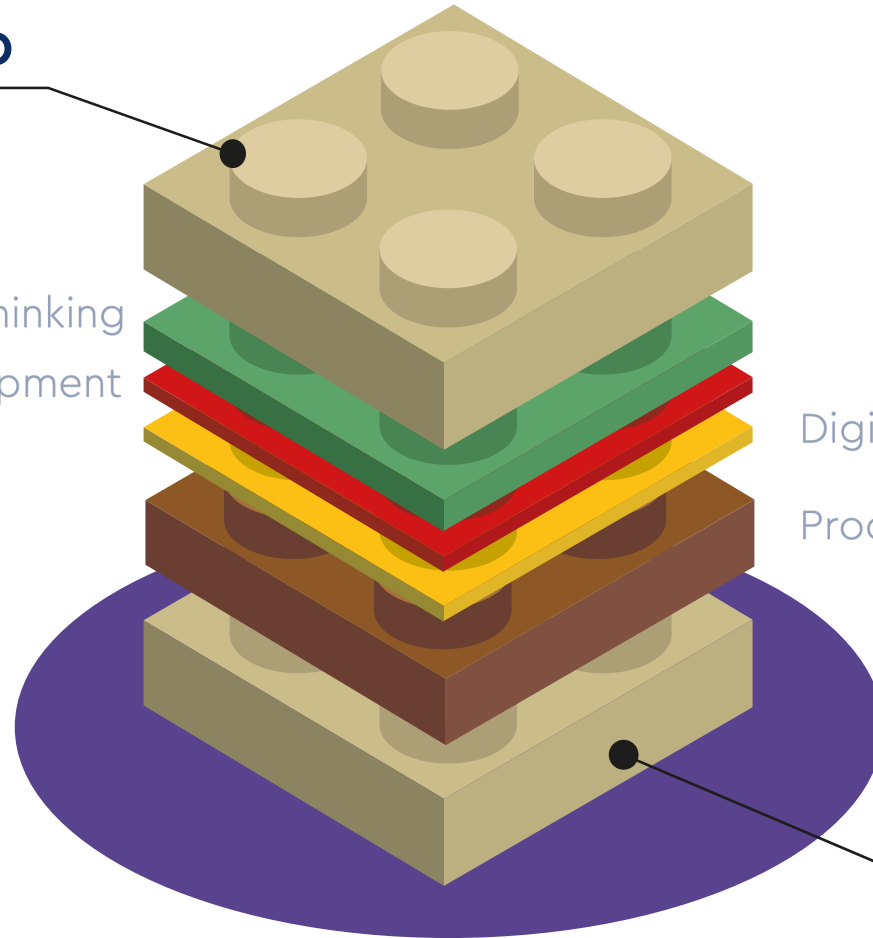
The UX "Sandwich"



A Bottom Up and a Top Down Approach to Maturing the UX Mindset

UX Partnership

Design thinking
Agile Development



Digital transformation
Products

UX Academy



The UX Partnership

Top-down Approach





So How Might We...

Leverage the executive support that we have in a more impactful way?

"It is time to put our money where our mouth is..."

Ensure UX is not an afterthought when decisions are made on a leadership level?

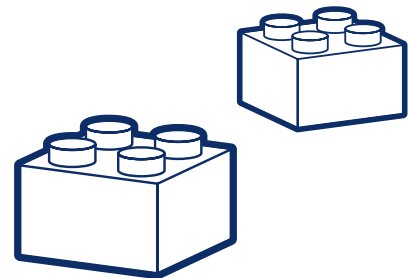
Support as many different product teams as possible, at a satisfactory level?

Increase the User Centric mindset organically, from within?



What is it...

A UX designer from our team assumes the role of the UX partner in one of the streams in Business Technology, partnering with the director of that stream on a leadership level





Responsibilities and mission of a UX Partner





Responsibilities

Domain knowledge and strategy

UX Vision Setting

Stream-wide guidelines and direction

Help setup meaningful value measures

Practical UX work





Responsibilities

Domain knowledge and strategy

UX Vision Setting

Stream-wide guidelines and direction

Help setup meaningful value measures

Practical UX work



Responsibilities

UX Vision Setting

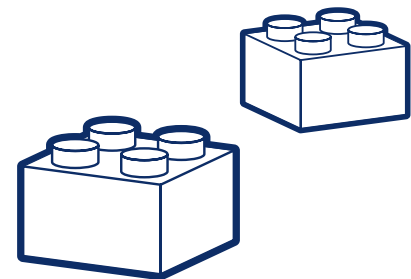


Monitor – Measure – Change

Short Term Vision

Raise the level of usability and experience of all our products

Long Term Vision





Responsibilities

Domain knowledge and strategy

UX Vision Setting

Stream-wide guidelines and direction

Help setup meaningful value measures

Practical UX work





Responsibilities

Stream-wide guidelines and direction

System Usability Scale (SUS) score as KPI for all products

Products need to have >68 SUS score

Vendor selection requirements

Configurability, base level of usability, usability testing required etc...



Responsibilities

Domain knowledge and strategy

UX Vision Setting

Stream-wide guidelines and direction

Help setup meaningful value measures

Practical UX work

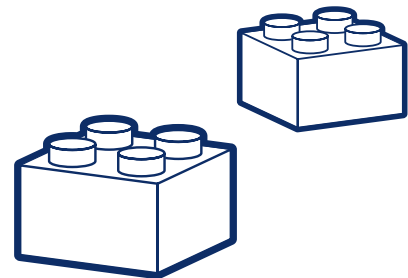




Responsibilities

Help setup meaningful value measures

According to short term vision, help teams via facilitating design thinking workshops in defining impactful and meaningful value measures with the business and the end-user in mind.





Responsibilities

Domain knowledge and strategy

UX Vision Setting

Stream-wide guidelines and direction

Help setup meaningful value measures

Practical UX work





What we have learnt
so far...





Learnings

Strategic work is a huge responsibility

Focus on strategic work and not practical work

Develop thick skin

Develop leadership skills





What we have
achieved!





Achievements

All products have SUS scores and it is used as a KPI

User Centric Design and Development maturity

User testing/feedback is incorporated into every sprint



The UX "Sandwich"

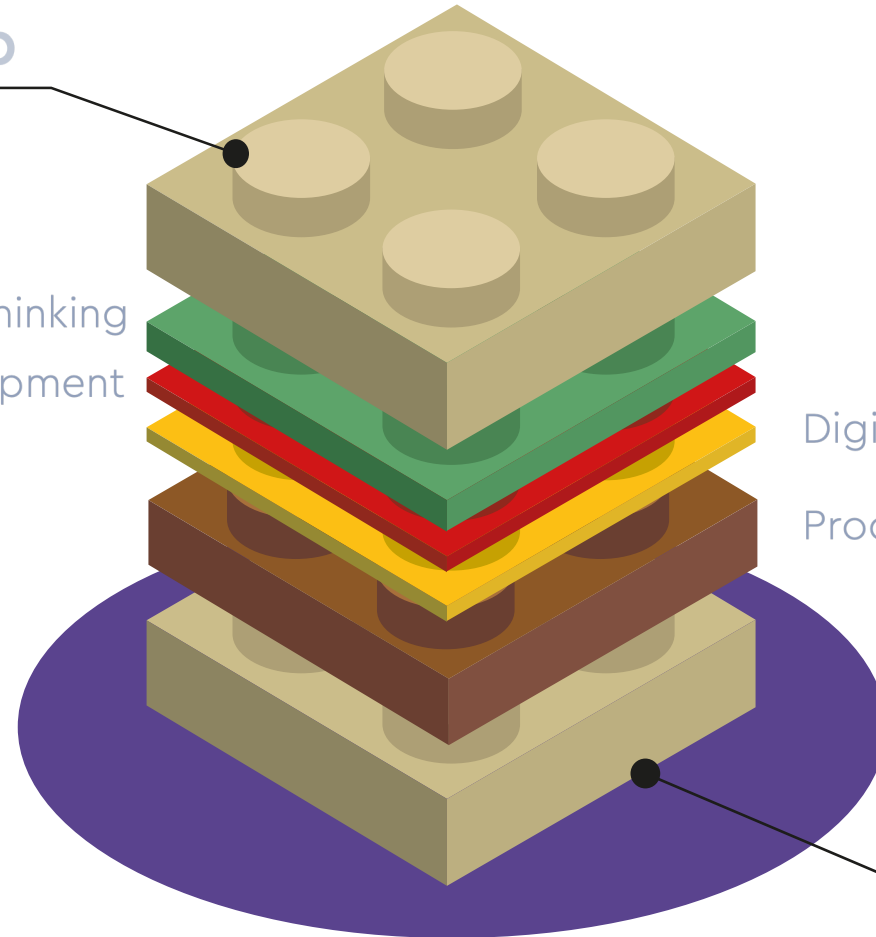


A Bottom Up and a Top Down Approach to Maturing the UX Mindset

UX Partnership

Design thinking
Agile Development

Digital transformation
Products



UX Academy



So How Might We...

Leverage the executive support that we have in a more impactful way?

"It is time to put our money where our mouth is..."

Ensure UX is not an afterthought when decisions are made on a leadership level?

Support as many different product teams as possible, at a satisfactory level?

Increase the User Centric mindset organically, from within?



The UX Academy

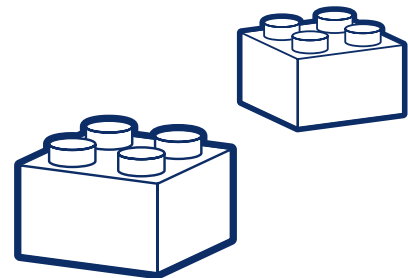
Bottom-up
approach





What is it...

Identify non designers (ambassadors) from different product teams and give them the tools and knowledge to carry out day to day UX activities and spread the user centric mindset from within





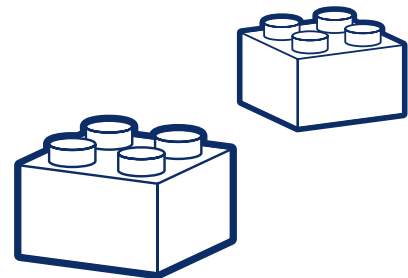
How?

Secure time in ambassador's calendars for UX work

Find ambassadors

Decide on curriculum

Determine the method of teaching





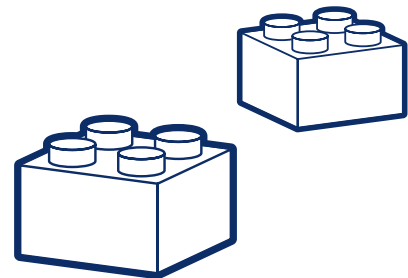
How?

Secure time in ambassador's calendars for UX work
20% of ambassador's time secured for UX work

Find ambassadors

Decide on curriculum

Determine the method of teaching





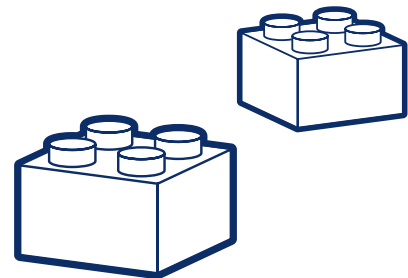
How?

Secure time in ambassador's calendars for UX work

Find ambassadors

Decide on curriculum

Determine the method of teaching



Finding Ambassadors



Handpick individuals from product teams

Jr/Senior Developers

Product owners

Scrum Masters

IT Consultants

One on one discussion about user experience

Determination





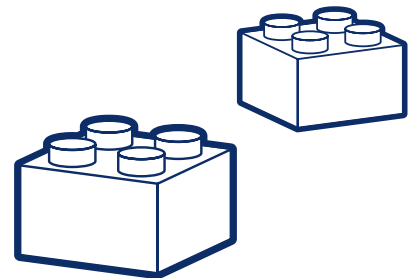
How?

Secure time in ambassador's calendars for UX work

Find ambassadors

Decide on curriculum

Determine the method of teaching



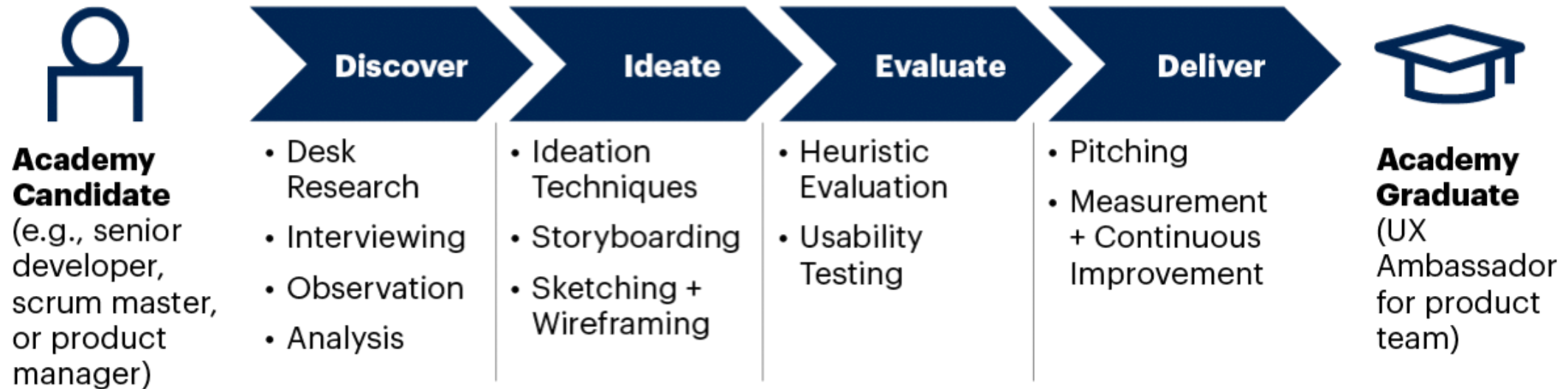
How

Decide on curriculum



Workshop to identify common UX issues products face

UX Academy Curriculum



Source: Adapted From the LEGO Group

723874_C



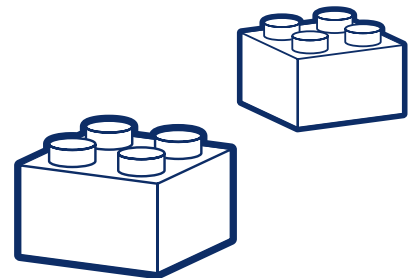
How?

Secure time in ambassador's calendars for UX work

Find ambassadors

Decide on curriculum

Determine the method of teaching





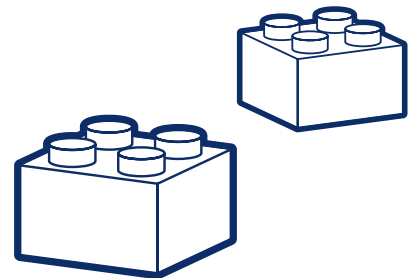
How

Determine the method of teaching and curriculum

Face 2 face and Online

A mini university semester

Class-room teaching – Mentoring – Practical work

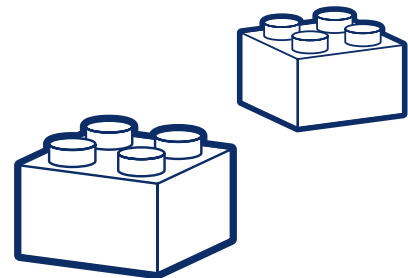
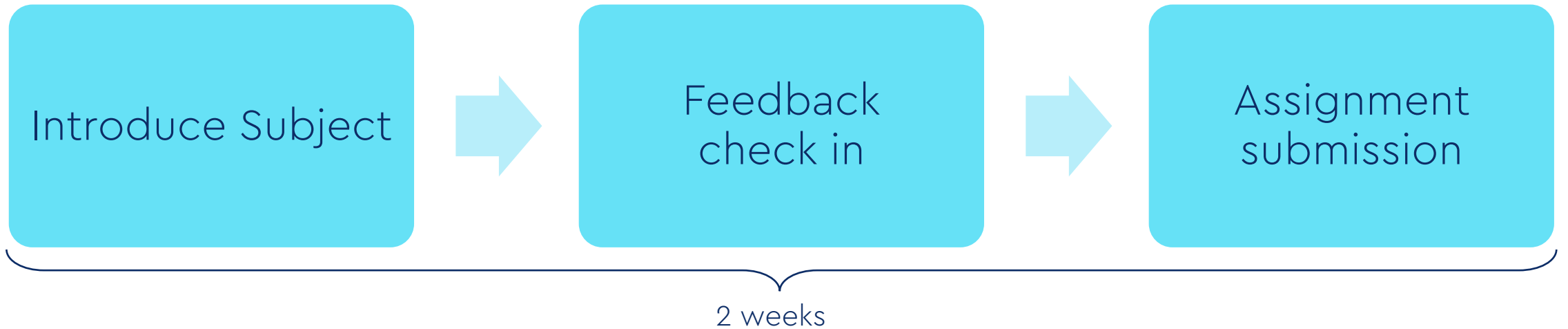




How

Determine the method of teaching and curriculum

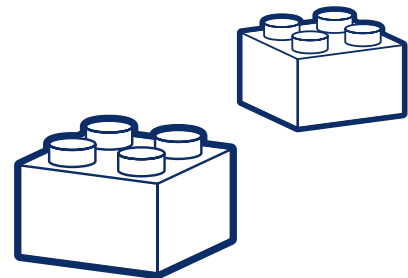
2 week sprints





"My most valuable learning is without any doubt, that my end users interviewed are very willing to talk about their everyday work, what tools they are using, on and offline, their process, which help us tremendously in a new design. The quieter I was, the more they were sharing :)"

— Feedback from a UX Ambassador



Example classroom session - Interviews



Greetings – Reflections from last sprint

What are interviews

What do we use them for

How do we do them

Tips and tricks

How to write an interview script / guide

Good and bad types of questions

Assignment





Example assignment

Draft a guide for your interview

Carefully recruit 3-5 people that fit your target audience

Interview each of the 3-5 people in a 20-30 minute 1:1 session

Delivery

On Friday September 13 upload your interview guide along with your most valuable insights into the upload Team's folder for Sprint 2 - Interviewing.

In your document, include your reflections on what you learned during this sprint.





What we have learnt
so far...



Learnings



Include hands-on elements in classroom teaching

Ensure 20% cleared time in ambassador calendar/Jira/backlog

Some tools and disciplines are much easier to grasp and integrate than others





What we have
achieved!





Achievements

Products with UX design

3x

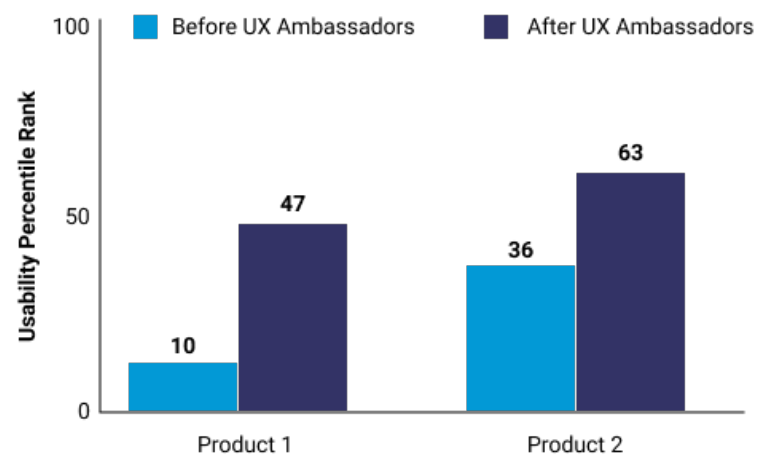
Avg SUS score improvement

+10_{pts}

Participants 2nd Academy Intake

2x

System Usability Improvements



Ambassadors are "homegrown" and adhere to the quality of work we need

UX is part of the product vision and strategy

Proactive involvement in product vision setting and value measures

Significant increase in questions about how to do UX work

One ambassador became a full time UX designer and more coming!



Achievements

Products with UX design

3x

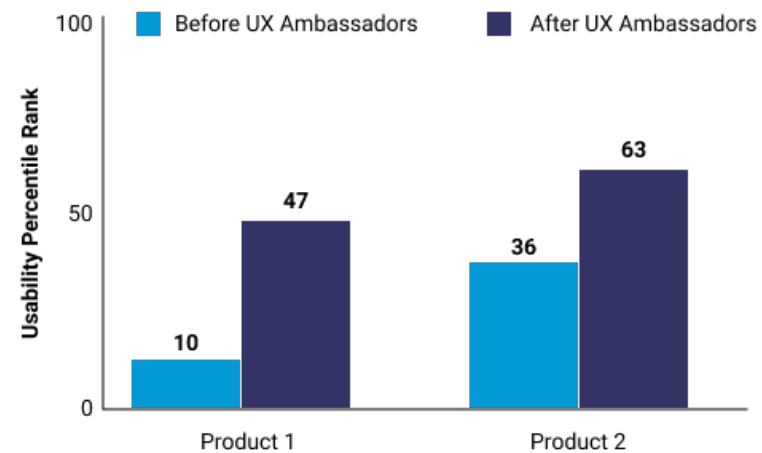
Avg SUS score improvement

+10_{pts}

Participants 2nd Academy Intake

2x

System Usability Improvements



Ambassadors are "homegrown" and adhere to the quality of work we need

UX is part of the product vision and strategy

Proactive involvement in product vision setting and value measures

Significant increase in questions about how to do UX work

One ambassador became a full time UX designer and more coming!



Achievements

Products with UX design

3x

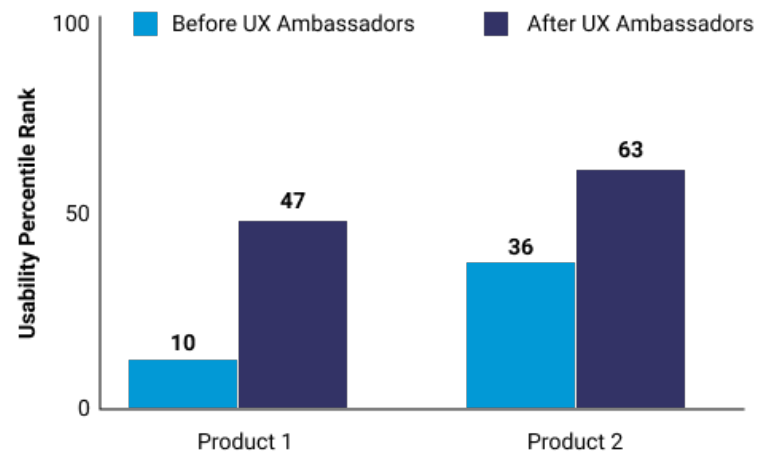
Avg SUS score improvement

+10_{pts}

Participants 2nd Academy Intake

2x

System Usability Improvements



Ambassadors are "homegrown" and adhere to the quality of work we need

UX is part of the product vision and strategy

Proactive involvement in product vision setting and value measures

Significant increase in questions about how to do UX work

One ambassador became a full time UX designer and more coming!



Achievements

Products with UX design

3x

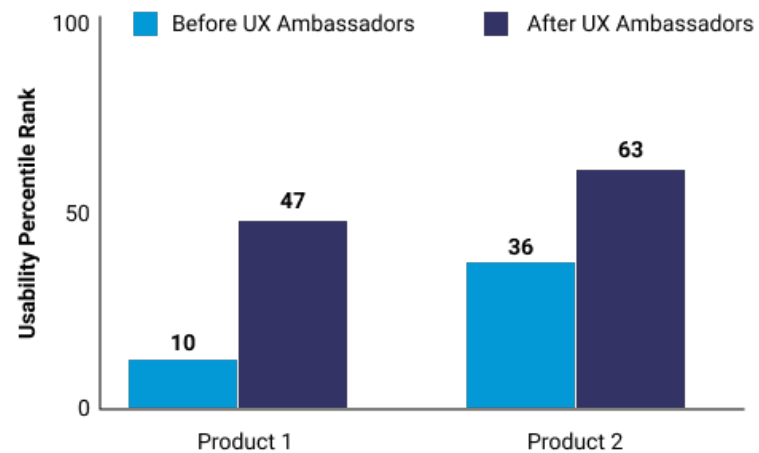
Avg SUS score improvement

+10_{pts}

Participants 2nd Academy Intake

2x

System Usability Improvements



Ambassadors are "homegrown" and adhere to the quality of work we need

UX is part of the product vision and strategy

Proactive involvement in product vision setting and value measures

Significant increase in questions about how to do UX work

One ambassador became a full time UX designer and more coming!



Takeaways





If you don't want to miss out on...

Leverage the executive support that you have in an impactful way

Increase the User Centric mindset organically

Ensure UX is not an afterthought when decisions are made

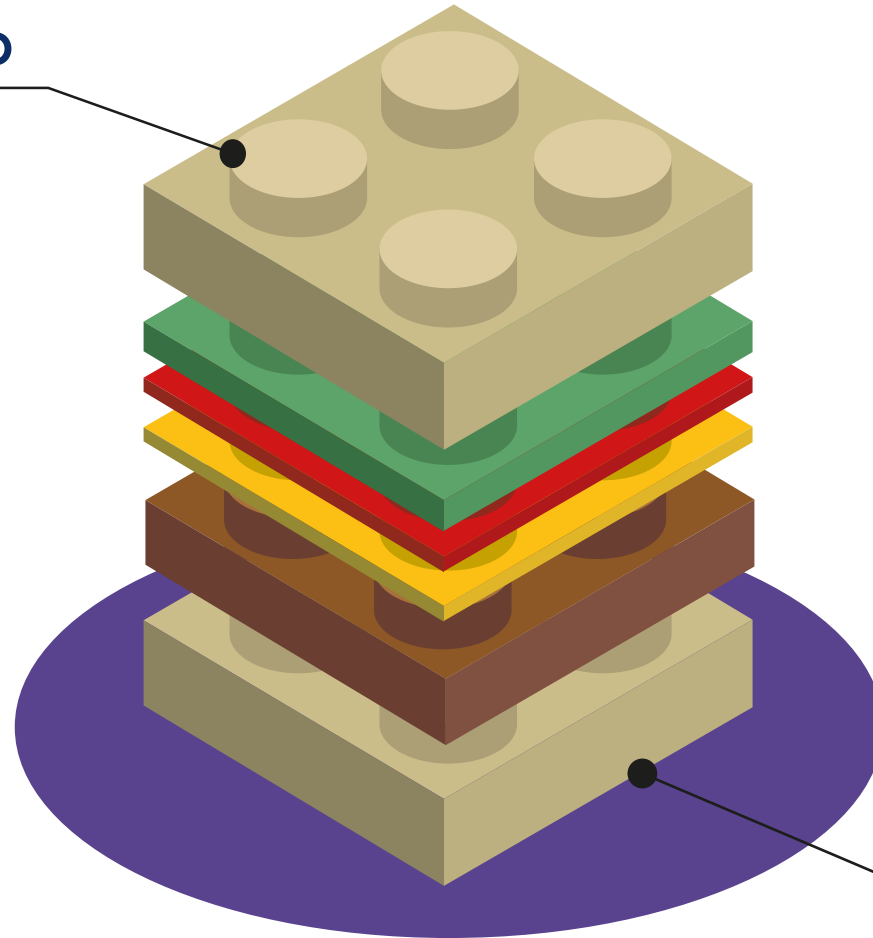
Support as many different product teams as possible





Take a bite out of this!

UX Partnership



UX Academy



Thank
you...



Vasileios Xanthopoulos

Lead UX Designer @ The LEGO Group

[linkedin.com/in/vasileiosxanthopoulos](https://www.linkedin.com/in/vasileiosxanthopoulos)

Vasileios.xanthopoulos@LEGO.com