#### Adaptable Org Design for Resilient Times



# Our journey began in 2019

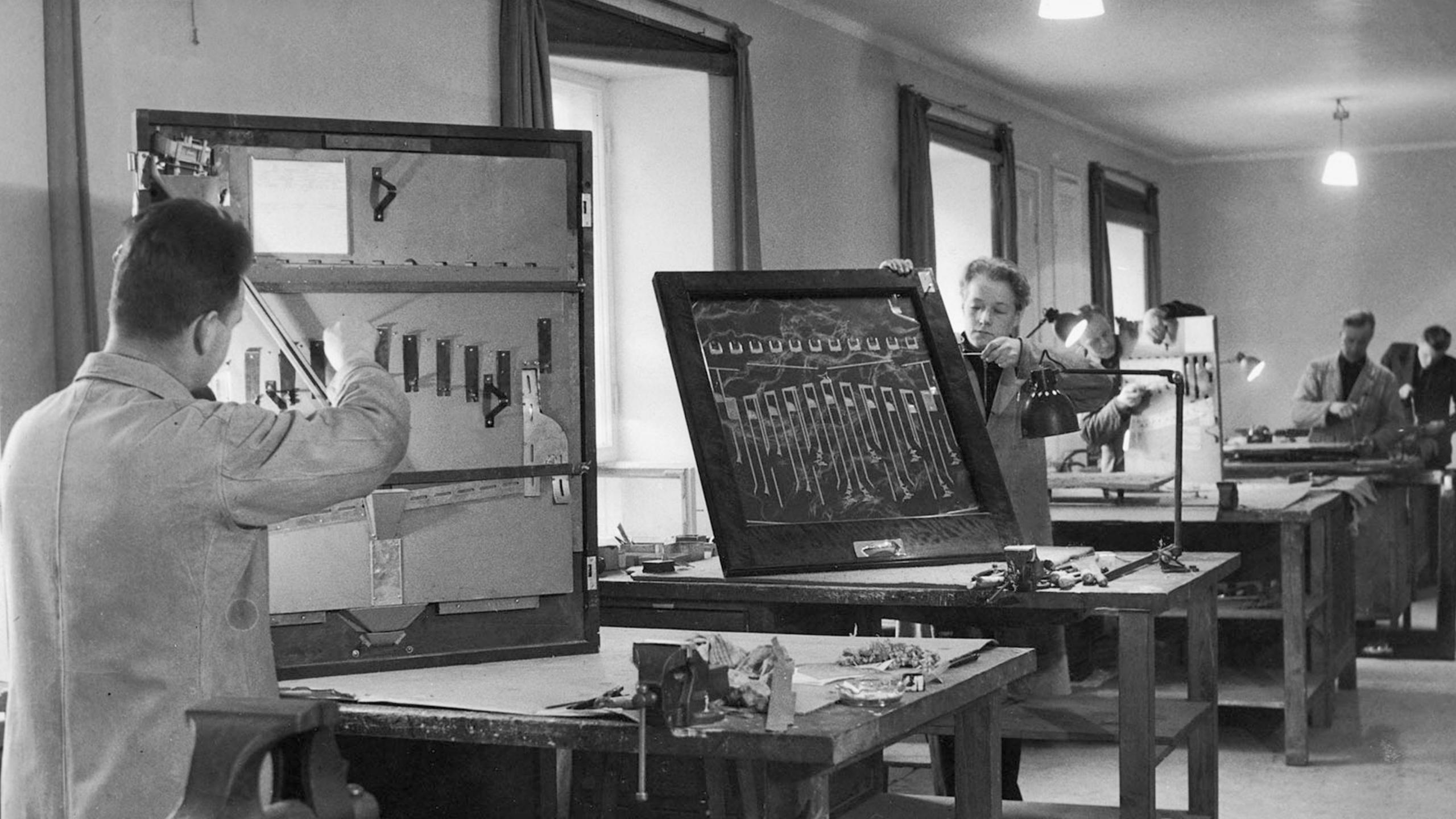






#### Thanks for not choosing red.







#### Vision

# { Transparency Simplicity Adaptivity Continuous learning }

Resilience

Outcomes

The 5 Big Lessons









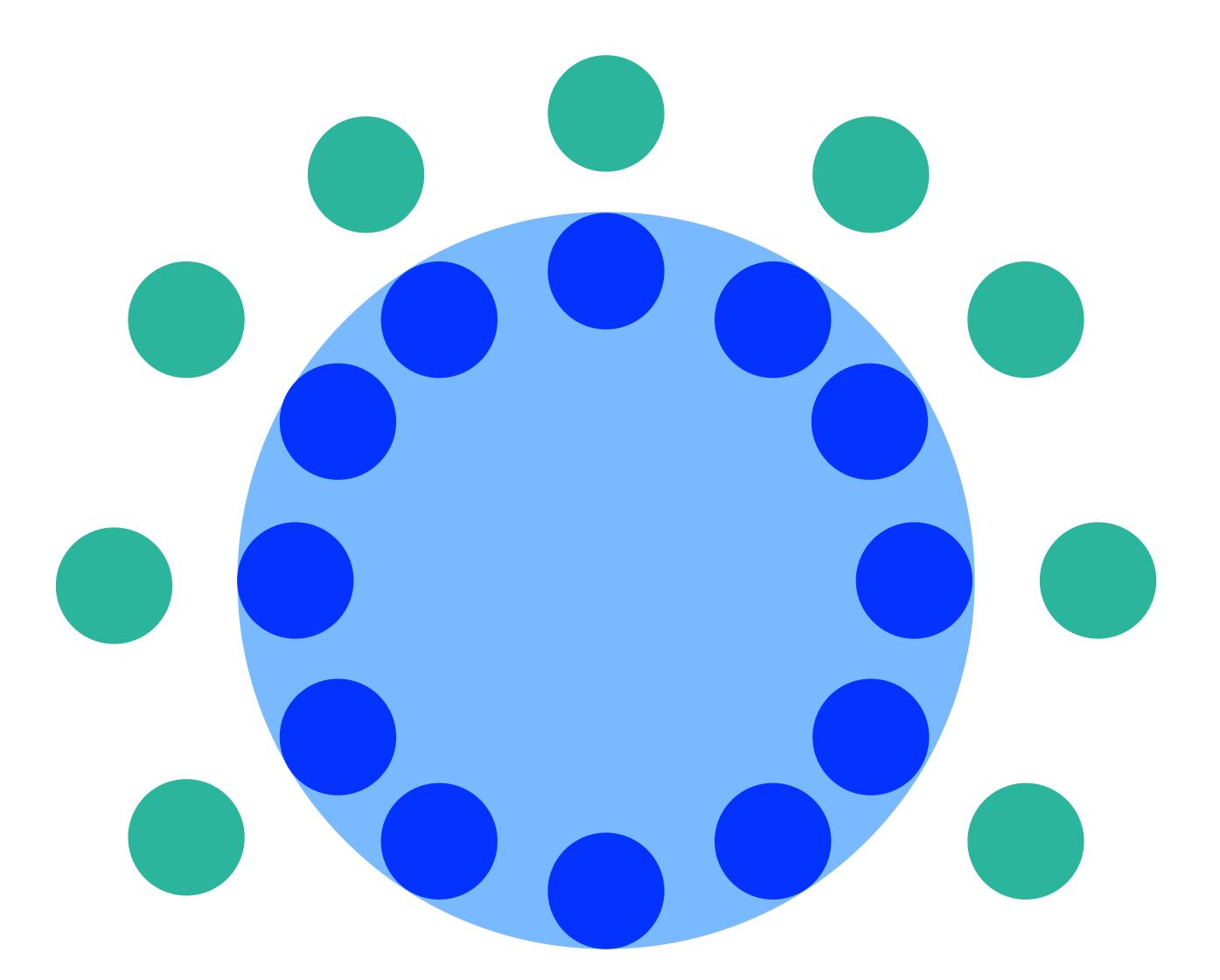
vararikkoon

Nettiajan Suomessa ruokakauppojen auloissa järjestöjen ecoon ykeikätieillä roevoilla korättävä haittavoro oi onää

#### Public discussion heated







Design was free to operate in a bubble. This was reducing the impact of design.

#### **Product-driven**

Goal	Improve the product	Improve the user experience	
Project model	Fixed time and budget	Continuous value streams	
Focus	Deliverables	Customers	
Discovery	Limited	Strategic	
Data use	Optimize the product	Augment decision making	
Success metric	Monetary & tech performance	OKR aligned UX metrics	
Productivity	<b>Based on product performance</b>	<b>Based on validation cadence</b>	
	The product could get scrapped 😨	Continuous enhancement delivery 😊	

#### **Outcome-driven**

# Major concerns identified..

Continuous customer dialog through multiple channels

Serving emergent customer needs just-in-time Capability to independently innovate new business











# **Full-scale transformation** VS Natura transition

- 1. Get to know the organization, don't assume
- 2. Build discussion around things that waste resources
- 4. Communicate that change is eminent,

#### 3. Introduce people to small practices that could solve a pain point

it's more important to acknowledge how that change will happen

#### AMAA Product Development Matrix

Alignment	Vision	Goals (OKRs)	Objectives (KPIs)	Metrics	Outcomes	⊢
Mission	Business Model	Research	Solutions	Experimentation	Opportunities	U A
Awareness	Assumptions	lssues	Hypothesis	Insights	Use cases	۵ Σ
Artifact	Vision statement(s)	Concept brief	Design draft	Prototype	Product or Service	-

Transparency Simplicity Adaptivity **Continuous learning** 





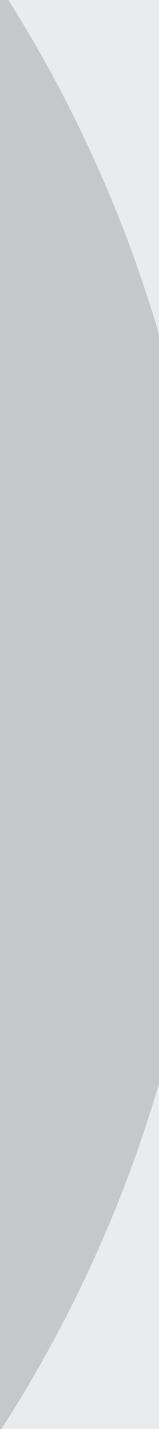


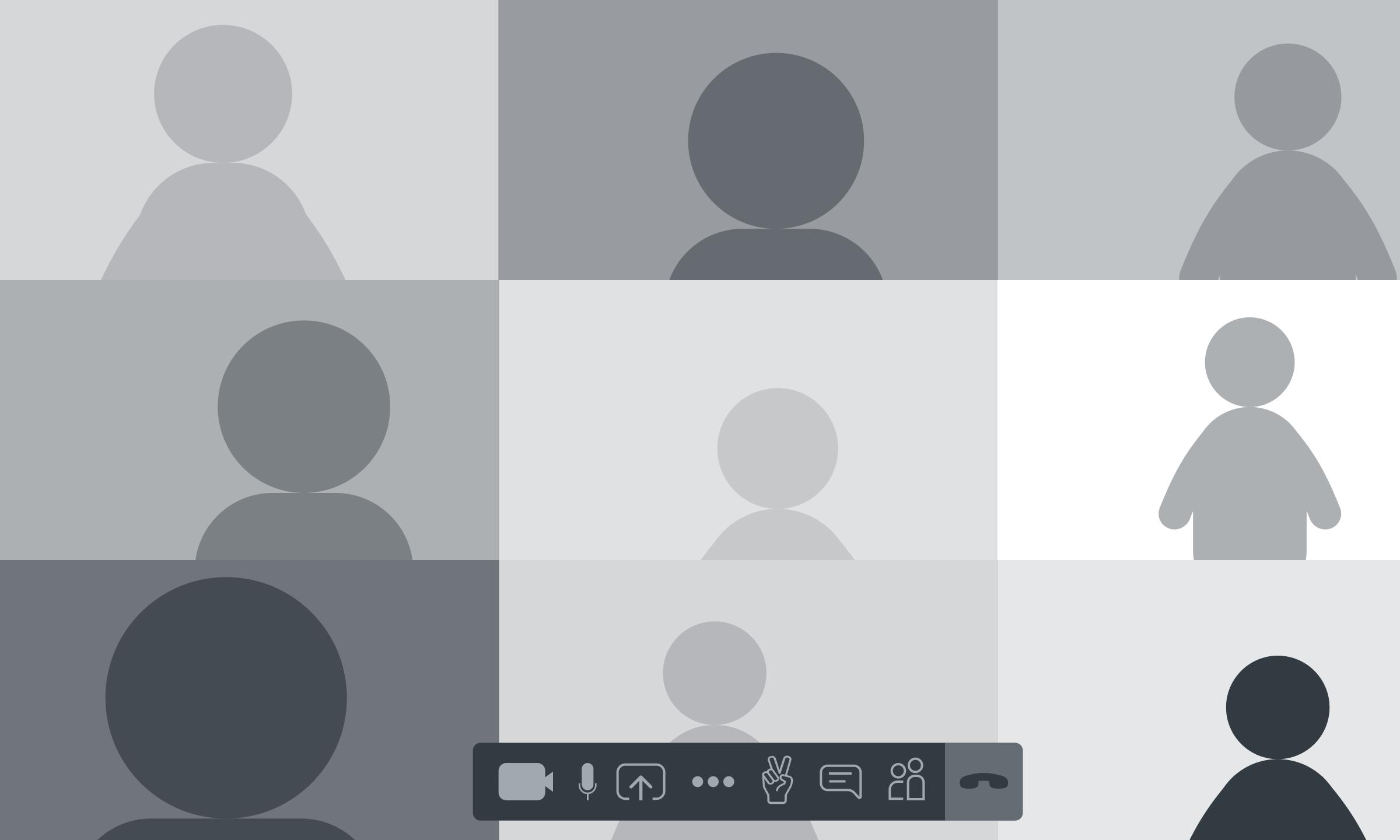
#### Collaboration



#### Trust

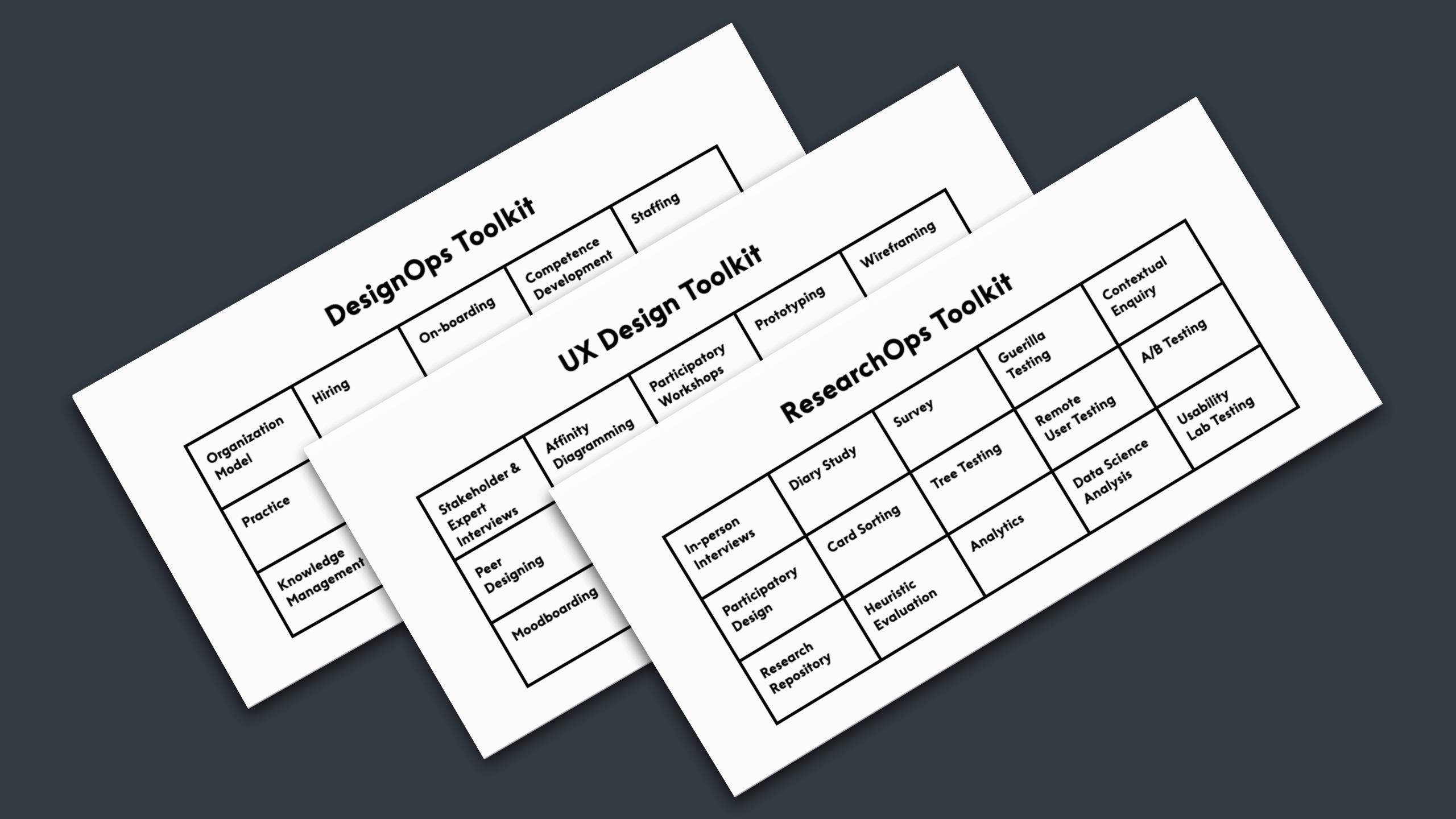


















## **Self-determination theory**





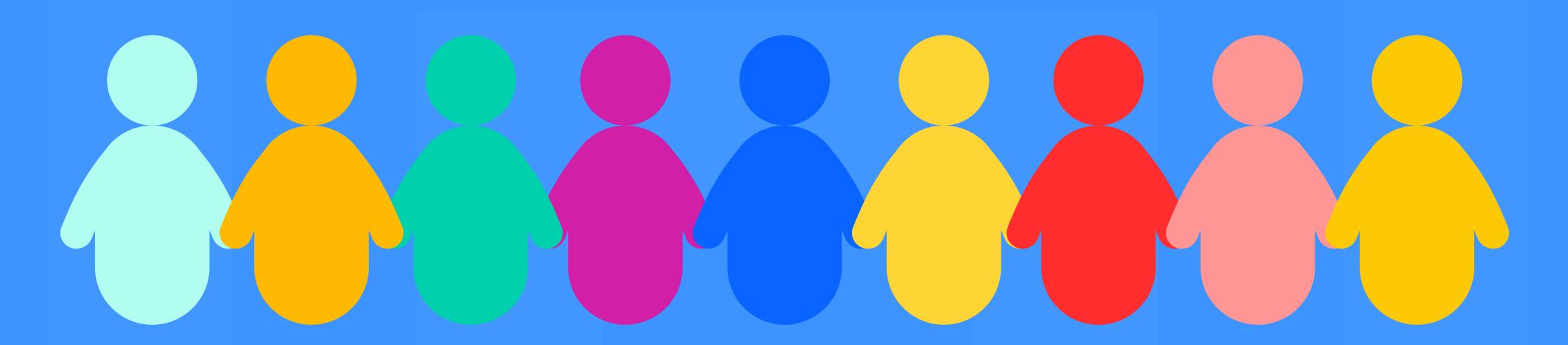






#### Strategy focus to customer

#### **Cross-company collaboration**



### Growing while customer-centric

The 5 Big Lessons

# 1. Vision

### Spread business model awareness

#### 2. Transparency

# Open up, from the ground up

### **3. Simplicity**

# Identify your design doing

### 4. Adaptivity

# Only build to evolve

#### 5. Continuous learning

# Learning together, valuable forever



# Thank you!